

How to Import Machinery from China

1. Research

- Identify your machinery needs
- Search verified Chinese suppliers (Alibaba, Made-in-China)
- Compare features, specs, and certifications

2. Contact Suppliers

- Communicate clearly
- Request quotations (proforma invoice)
- Negotiate terms (MOQ, payment, lead time)

3. Sample Testing

- Ask for machine sample/video demo
- Verify quality and specs

4. Finalize & Payment

- Confirm order & contract
- Use secure payment methods (LC, TT, Alibaba Trade Assurance)

5. Shipping & Documentation

- Decide Incoterms (FOB, CIF)
- Arrange shipping & insurance
- Receive documents (BL, invoice, packing list)